

**Table 10A. Income and Cash Operating Summary; Fall Honeydews, 2001**

COUNTY: Maricopa                      FARM: Maricopa Veg                      WATER SOURCE: Roosevelt Irrigation                      TILLAGE: Double Crop  
 CROP: Honeydew Melons                      ACRES: 1.0                      IRRIGATION SYSTEM: Flood Furrow                      SOIL: Sandy-Loam  
 AREA: Roosevelt ID                      YIELD: 638.0 Ct / Acre                      PREVIOUS CROP: Wheat, Winter                      DATE: 9/11/01

Item	Unit	Quantity	Price/ Unit	Budgeted /Acre	Total /Acre	Your Farm Budget
INCOME -> Melons	Crtm	638.00	\$5.84	\$3,725.92	\$3,725.92	_____
CASH LAND PREPARATION AND GROWING EXPENSES (including sales tax)						
Paid Labor (including benefits)					102.17	_____
Tractor/Self Propelled				46.26		_____
Irrigation				52.02		_____
Other/ Contract				3.90		_____
Chemicals and Custom Applications					303.47	_____
Fertilizer				104.68		_____
Insecticide				142.53		_____
Herbicide				56.26		_____
Farm Machinery and Vehicles					41.00	_____
Diesel Fuel				17.20		_____
Repairs and Maintenance				23.80		_____
Irrigation Water (excluding labor)					0.00	_____
Water Assessment (See Note Below) **						_____
Other Purchased Inputs &					206.14	_____
Seed/Transplants				32.14		_____
Other Services and Rentals				174.00		_____
TOTAL CASH LAND PREPARATION AND GROWING EXPENSES					652.78	_____
CASH HARVEST AND POST HARVEST EXPENSES						
Custom Harvest/Post Harvest					988.90	_____
Other Materials					910.39	_____
TOTAL HARVEST AND POST HARVEST EXPENSE					1899.29	_____
OPERATING OVERHEAD -> PICKUP USE					7.63	_____
OPERATING INTEREST AT 10.0%					5.70	_____
TOTAL CASH OPERATING EXPENSES					\$2,565.41	_____
RETURNS OVER CASH OPERATING EXPENSES					\$1,160.51	_____

Notes: The above figures do not include ownership costs, see table B for detailed cost allocation.

\*\* A water assessment charge of \$7.50 per Acre is included as an ownership cost in Table B.

**Table 10B. Allocations of Ownership Costs; Fall Honeydews, 2001**

COUNTY: Maricopa      FARM: Maricopa Veg      WATER SOURCE: Roosevelt Irrigation      TILLAGE: Double Crop  
 CROP: Honeydew Melons      ACRES: 1.0      IRRIGATION SYSTEM: Flood Furrow      SOIL: Sandy-Loam  
 AREA: Roosevelt ID      YIELD: 638.0 Ct / Acre      PREVIOUS CROP: Wheat, Winter      DATE: 9/11/01

53

Item	-- CASH COST BASIS (\$/ACRE) --		-- TOTAL COST BASIS (\$/ACRE) --	
	Income and Costs	Net Returns	Income and Costs	Net Returns
TOTAL INCOME at \$5.84 / Ct	\$3,725.92		\$3,725.92	
TOTAL OPERATING EXPENSES	\$2,565.41		\$2,565.41	
RETURN OVER CASH OPERATING EXPENSES		\$1,160.51		\$1,160.51
CASH OVERHEAD EXPENSES				
Taxes, Housing and Insurance, Farm Machinery	4.69		4.69	
General and Office Overhead ( 5.0% of Total Operating Exp.)	128.27		128.27	
General Farm Maintenance ( 3.0% of Total Operating Exp.)	76.96		76.96	
Total Cash Overhead Expenses	209.92		209.92	
Total Cash Operating and Overhead Cost	2,775.32		2,775.32	
RETURNS OVER CASH OPER. AND OVER. EXPENSES		\$950.60		\$950.60
CAPITAL ALLOCATIONS (100% Equity)				
Capital Replacement, Machinery and Vehicles			25.48	
Interest on Equity, Machinery and Vehicles			12.16	
Total Capital Allocations			37.65	
RETURNS TO LAND, CAPITAL, MANAGEMENT AND RISK ----->		\$950.60		
RETURNS TO LAND, MANAGEMENT AND RISK ----->				\$912.95
Land Cost / Rent or Lease	200.00		200.00	
Water Assessment **	7.50		7.50	
Total Land Costs	207.50		207.50	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$743.10		
RETURNS TO MANAGEMENT AND RISK ----->				\$705.45
Management Services ( 8% of Total Operation Expenses)			205.23	
TOTAL OWNERSHIP COST	417.42		660.30	
TOTAL COST	\$2,982.82		\$3,225.71	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$743.10		
RETURNS TO RISK (PROFITS) ----->				\$500.21
Item	-- CASH COST BASIS (\$/ACRE) --		-- TOTAL COST BASIS (\$/ACRE) --	
	Income and Costs	Net Returns	Income and Costs	Net Returns
BREAK-EVEN PRICE TO COVER OPERATING COST ( PER Lb )		\$4.02		\$4.02
BREAK-EVEN PRICE TO COVER OWNERSHIP COST		\$0.65		\$1.03
BREAK-EVEN PRICE TO COVER TOTAL COST		\$4.68		\$5.06

**Table 10C. Variable Operating Costs; Fall Honeydews, 2001**

COUNTY: Maricopa FARM: Maricopa Veg WATER SOURCE: Roosevelt Irrigation TILLAGE: Double Crop  
 CROP: Honeydew Melons ACRES: 1.0 IRRIGATION SYSTEM: Flood Furrow SOIL: Sandy-Loam  
 AREA: Roosevelt ID YIELD: 638.0 Ct / Acre PREVIOUS CROP: Wheat, Winter DATE: 9/11/01

No.	First Month	Operation	---- Hours * ----		---- Operating Costs (\$/ACRE *) Per Operation ----					Tot. Cash Expenses	Class	
			Machine	Labor	Fuel/Rps.	Labor	Cust/Serv.	Materials	Total			Times
1	Jun	Rip	0.225	0.250	2.86	2.44			5.29	0.5	2.65	L
2	Jun	Disk	0.150	0.167	2.44	1.63			4.07	2.0	8.13	L
3	Jun	Plow	0.450	0.500	6.50	4.87			11.37	1.0	11.37	L
4	Jun	Laser Level	0.450	0.500	5.54	4.87			10.42	0.5	5.21	L
5	Jun	Soil Fertility					3.00		3.00	1.0	3.00	G
6	Jun	Apply Fert/Ground	0.180	0.200	1.43	1.95		34.88	38.26	1.0	38.26	G
7	Jun	List	0.225	0.250	2.02	2.44			4.46	1.0	4.46	L
8	Jul	Plant	0.360	0.800	5.06	7.80		32.14	44.99	1.0	44.99	L
9	Jul	Apply Herbicide/Ground	0.225	0.250	1.20	2.44		56.26	59.90	1.0	59.90	G
10	Jul	Apply Insect./Ground	0.180	0.200	0.92	1.95		24.30	27.17	1.0	27.17	G
11	Jul	Buck Rows	0.045	0.050	0.19	0.49			0.68	5.0	3.41	G
12	Jul	Irrigate		0.667		6.50			6.50	7.0	45.52	G
13	Jul	Cultivate	0.225	0.250	1.49	2.44			3.93	6.0	23.58	G
14	Jul	Plant Fertility					6.00		6.00	1.0	6.00	G
15	Jul	Irrigate/Run Fertilizer		0.667		6.50		29.95	36.45	1.0	36.45	G
16	Jul	Thinning					75.00		75.00	1.0	75.00	G
17	Aug	Apply Insecticide/Air					4.24	54.88	59.12	2.0	118.24	G
18	Aug	Hand Weeding					75.00		75.00	1.0	75.00	G
19	Aug	Apply Fert/Ground	0.257	0.286	2.93	2.79		39.85	45.57	1.0	45.57	G
20	Aug	Pollinate					15.00		15.00	1.0	15.00	G
21	Sep	Harvest, Load & Haul 638					988.90	910.39	1899.29	1.0	1899.29	H
22	Sep	Disk Residue 638 Ct	0.180	0.200	1.94	1.95			3.88	1.0	3.88	L
		Pickup Use 30 Mi/Acre	1.000		7.63						7.63	
		Operating Interest at 10.0					5.70				5.70	
TOTAL CASH OPERATING EXPENSES (includes all times over):											2565.41	T

\*NOTES: Machine and labor hours and operating cost are for one time over the designated acreage. The "Tot. Cash Expense" column and the "TOTAL CASH OPERATING EXPENSES" row include all operations, all times over. Classes are defined below. A water assessment charge of \$7.50 per Acre is included as an ownership cost in Table B.

OPERATING COST SUMMARY BY CLASS

Land Preparation (L)	80.70
Growing (G)	572.09
Harvest (H)	1,899.29
Post Harvest (P)	0.00
Marketing (M)	0.00
Operating Overhead (O)	13.33
Total (T)	\$2,565.41

SENSITIVITY OF THE NET REVENUES OVER TOTAL CASH EXPENSES (\$/ACRE)

Prices ->	Yields					Break-even Price	
	- 25%	- 10%	Budgeted	+ 10%	+ 25%		
- 25%	478.5	2.47	421.64	701.08	980.52	1,399.69	4.37
- 10%	574.2	136.74	639.74	975.07	1,310.41	1,813.41	4.14
Budgeted	638.0	226.26	785.14	1,157.74	1,530.33	2,089.22	4.03
+ 10%	701.8	315.77	930.55	1,340.40	1,750.25	2,365.03	3.93
Break-even Yield		476.74	293.49	233.63	194.05	154.73	

**Table 10D. Resource and Cash Flow Requirements; Fall Honeydews, 2001**

COUNTY: Maricopa FARM: Maricopa Veg WATER SOURCE: Roosevelt Irrigation TILLAGE: Double Crop  
 CROP: Honeydew Melons ACRES: 1.0 IRRIGATION SYSTEM: Flood Furrow SOIL: Sandy-Loam  
 AREA: Roosevelt ID YIELD: 638.0 Ct / Acre PREVIOUS CROP: Wheat, Winter DATE: 9/11/01

Month *	Number Irrigations	Water Applied (inches)	Total Labor (Hrs)	Operating Costs (\$/ACRE *)						
				Purchased Water	Fuel, Oil and Repairs	Labor	Chemicals	Other Purchases	Services	Total
JUN C			1.66		19.02	16.17	34.88		3.00	73.07
JUL C	4.0	20.0	4.77		12.05	46.48	110.51	32.14	81.00	282.18
AUG C	4.0	20.0	3.85		7.99	37.57	94.73		94.24	234.53
SEP C			0.20		1.94	1.95	54.88	910.39	993.14	1962.30
Pickup Use 30 Mi/Acre					7.63					7.63
Operating Interest at 10.0 Water Assessment				**					5.70	5.70
<b>Total</b>	<b>8.0</b>	<b>40.0</b>	<b>10.48</b>		<b>48.63</b>	<b>102.17</b>	<b>295.00</b>	<b>942.53</b>	<b>1177.08</b>	<b>2565.48</b>
<b>%</b>					<b>1.90</b>	<b>3.98</b>	<b>11.50</b>	<b>36.74</b>	<b>45.88</b>	<b>100.00</b>

TOTAL RESOURCE REQUIREMENTS (per Acre)

Total N 158.2  
 Total P 126.0  
 Total K 15.0  
 Total Labor 10.5  
 Total Water 40.0

TOTAL ENERGY REQUIREMENTS (per Acre)

Diesel Fuel 20.2 Gal  
 Unleaded Gas 3.0 Gal  
 All Direct Energy 3.2 M BTU

EQUIPMENT REQUIREMENTS (per Acre)

Bed Shaper, 4 Rw 0.36 Hr	Cultivator, Sweep, 4 Rw 1.35 Hr	Directed Spray Rig, 8 0.18 Hr
Drag Scraper, 14' 0.22 Hr	Fertilizer Broadcaster, 0.18 Hr	Fertilizer Injector, 4 Row 0.26 Hr
Laser, Complete System 0.22 Hr	Lister, 5 Bottom 0.22 Hr	Moldboard Plow, 4-16 2 0.45 Hr
Offset Disk, 13.5' 0.18 Hr	Offset Disk, 18' 0.30 Hr	Pickup Truck, 1/2 Ton 1.00 Hr
Planter, Drill Type, 4 Row 0.36 Hr	Rowbuck, 10' 0.23 Hr	Saddle Tk Sprayer, 2 Tk 8 0.22 Hr
Tractor, 50 PTO HP, 0.63 Hr	Tractor, 70 PTO HP, 1.35 Hr	Tractor, 100 PTO HP, 1.20 Hr
Tractor, 150 PTO HP, 1.09 Hr	V-Ripper, 5 Shnk 0.11 Hr	

MATERIALS REQUIREMENT (per Acre)

10-10-05, Lqd 30.00 Ga	11-48-00, Dry 200.00 Lb	32-00-00, URAN 32, Lqd 30.00 Ga
Abamectin 10.00 Oz	Bensulide 10.00 Pt	Bifenthrin 10.00 Oz
Endosulfan 2.00 Pt	Honeydew Seeds 1.50 Th	Imidacloprid 5.00 Oz
Water, Pump 40.00 Al	Waxed Cartons 638.00 Ct	

LABOR REQUIREMENT (per Acre)

Irrigators 5.34 Hr	Other 0.40 Hr	Tractor 4.74 Hr
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\*NOTE: P = Previous Year C = Current Year N = Next Year

\*\* A water assessment charge of \$7.50 per Acre is included as an ownership cost in Table B.

**Table 10E. Schedule of Operations; Fall Honeydews, 2001**

COUNTY: Maricopa FARM: Maricopa Veg WATER SOURCE: Roosevelt Irrigation TILLAGE: Double Crop  
 CROP: Honeydew Melons ACRES: 1.0 IRRIGATION SYSTEM: Flood Furrow SOIL: Sandy-Loam  
 AREA: Roosevelt ID YIELD: 638.0 Ct / Acre PREVIOUS CROP: Wheat, Winter DATE: 9/11/01

First No. Month Times	Operation	Equipment/ Custom Oper HP Self-Prop./ Implement	Job Rate Acre/Hr	----- Material Use and Cost Name	----- Appl. Rate	\$ / Unit	----- Service Cost \$ / Unit	Labor Type
Jun	0.5 Rip	150 V-Ripper, 5 Shnk	4.00					Tractor
Jun	2.0 Disk	150 Offset Disk, 18'	6.00					Tractor
Jun	1.0 Plow	150 Moldboard Plow, 4-16 2	2.00					Tractor
Jun	0.5 Laser Level	150 Drag Scraper, 14' Laser, Complete System	2.00					Tractor
Jun	1.0 Soil Fertility	CST Soil Analysis (Surface)					3.00 Ac	
Jun	1.0 Apply Fert/Ground	100 Fertilizer Broadcaster,	5.00	11-48-00, Dry	200.00 Lb	330.00 Tn		Tractor
Jun	1.0 List	100 Lister, 5 Bottom	4.00					Tractor
Jul	1.0 Plant	100 Planter, Drill Type, 4 Row Bed Shaper, 4 Rw	2.50	Honeydew Seeds	1.50 Th	20.27 Th		Tractor Other
Jul	1.0 Apply Herbicide/Ground	50 Saddle Tk Sprayer, 2 Tk 8	4.00	Bensulide	10.00 Pt	42.58 Ga		Tractor
Jul	1.0 Apply Insect./Ground	50 Directed Spray Rig, 8 Row	5.00	Imidacloprid	5.00 Oz	588.40 Ga		Tractor
Jul	5.0 Buck Rows	50 Rowbuck, 10'	20.00					Tractor
Jul	7.0 Irrigate		1.50	Water, Pump	5.00 Al	0.00 AF		Irrigators
Jul	6.0 Cultivate	70 Cultivator, Sweep, 4 Rw	4.00					Tractor
Jul	1.0 Plant Fertility	CST Plant Tissue Anal.(Petiole)					6.00 Ac	
Jul	1.0 Irrigate/Run Fertilizer		1.50	Water, Pump 32-00-00, URAN 32,	5.00 Al 30.00 Ga	0.00 AF 170.80 Tn		Irrigators
Jul	1.0 Thinning	CST Thinning					75.00 Ac	
Aug	2.0 Apply Insecticide/Air	CST Air Spray, 3 Gal Mix		Bifenthrin	5.00 Oz	490.00 Ga	4.24 Ac	
				Endosulfan	1.00 Pt	33.17 Ga		
				Abamectin	5.00 Oz	732.91 Ga		
Aug	1.0 Hand Weeding	CST Hand Weeding					75.00 Ac	
Aug	1.0 Apply Fert/Ground	100 Fertilizer Injector, 4 Row	3.50	10-10-05, Lqd	30.00 Ga	251.33 Tn		Tractor
Aug	1.0 Pollinate	CST Bee Hive Rental					15.00 Ac	
Sep	1.0 Harvest, Load & Haul	CST Harv/pack/haul Melons		Waxed Cartons	638.00 Ct	1.35 Ct	1.55 Ct	
Sep	1.0 Disk Residue	100 Offset Disk, 13.5'	5.00					Tractor
	Pickup use 30 Mi/Ac	Pickup Truck, 1/2 Ton	1.00					

\*NOTES: Machine times, labor times, and material rates are for one time over the designated acreage.

**Table 10F. Operations Calendar; Fall Honeydew, 2001**

COUNTY: Maricopa  
 CROP: Honeydew Melons  
 AREA: Roosevelt ID

FARM: Maricopa Veg  
 ACRES: 1.0  
 YIELD: 638 Ct./Acre

WATER SOURCE: Roosevelt ID  
 IRRIGATION SYSTEM: Flood Furrow  
 PREVIOUS CROP: Wheat/Winter

TILLAGE: Conventional  
 SOIL: Sandy-Loam  
 DATE: 09/17/2001

No.	Operation	-----Month and Times Operation Performed-----											
		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1	Rip						1.0 C						
2	Disk						2.0 C						
3	Plow						1.0 C						
4	Laser Level						0.5 C						
5	Soil Fertility						1.0 C						
6	Apply Fert/Ground						1.0 C						
7	List						1.0 C						
8	Plant							1.0 C					
9	Apply Herbicide/Ground							1.0 C					
10	Apply Insect./Ground							1.0 C					
11	Buck Rows							2.0 C	3.0 C				
12	Irrigate							3.0 C	4.0 C				
13	Cultivate							3.0 C	3.0 C				
14	Plant Fertility							1.0 C					
15	Irrigate/Run Fertilizer							1.0 C					
16	Thinning							1.0 C					
17	Apply Insecticide/Air								1.0 C	1.0 C			
18	Hand Weeding								1.0 C				
19	Apply Fert/Ground								1.0 C				
20	Pollinate								1.0 C				
21	Harvest, Load & Haul									1.0 C			
22	Disk Residue									1.0 C			

\* NOTE: P = Previous Year C = Current Year N = Next Year