

Table 11A. Income and Cash Operating Summary; Sudan Hay (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma Irrigation District, TILLAGE: Double Cropped
 CROP: Sudan Hay ACRES: 1.0 IRRIGATION SYSTEM: Flood Basin SOIL: Sandy-Loam
 AREA: Yuma Valley South YIELD: 5.0 Tn / Acre PREVIOUS CROP: Wheat, Durum DATE: 1/25/99

Item	Unit	Quantity	Price/ Unit	Budgeted /Acre	Total /Acre	Your Farm Budget
INCOME Hay	Ton	5.00	\$92.00	\$460.00	\$460.00	_____
CASH LAND PREPARATION AND GROWING EXPENSES (including sales tax)						
Paid Labor (including benefits)					22.32	_____
Tractor/Self Propelled				9.32		_____
Irrigation				13.00		_____
Chemicals and Custom Applications					87.08	_____
Fertilizer				87.08		_____
Farm Machinery and Vehicles					12.47	_____
Diesel Fuel				4.80		_____
Repairs and Maintenance				7.68		_____
Irrigation Water (excluding labor)					0.00	_____
Water Assessment (See Note Below) **						_____
Other Purchased Inputs & Seed/Transplants				15.90	15.90	_____
					15.90	_____
					-----	_____
					137.77	_____
CASH HARVEST AND POST HARVEST EXPENSES						
Paid Labor (including benefits)					17.74	_____
Tractor/Self Propelled				10.70		_____
Other/Contract				7.04		_____
Farm Machinery and Vehicles					53.81	_____
Diesel Fuel				7.93		_____
Repairs and Maintenance				45.88		_____
Other Materials					13.09	_____
					-----	_____
					84.65	_____
OPERATING OVERHEAD PICKUP USE						
					7.56	_____
OPERATING INTEREST AT 10.0%						
					18.53	_____
					-----	_____
					\$248.51	=====
TOTAL CASH OPERATING EXPENSES						
					\$248.51	_____
RETURNS OVER CASH OPERATING EXPENSES						
					\$211.49	_____

Notes: The above figures do not include ownership costs, see table B for detailed cost allocation.
 ** A water assessment charge of \$12.50 per Acre is included as an ownership cost in Table B.

Table 11B. Allocations of Ownership Costs; Sudan Hay (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma Irrigation District, TILLAGE: Double Cropped
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 AREA: Yuma Valley South YIELD: 5.0 Tn / Acre PREVIOUS CROP: Wheat, Durum DATE: 1/25/99

Item	-- CASH COST BASIS (\$/ACRE) --		-- TOTAL COST BASIS (\$/ACRE) --	
	Income and Costs	Net Returns	Income and Costs	Net Returns
TOTAL INCOME at \$92.00 / Tn	\$460.00		\$460.00	
TOTAL OPERATING EXPENSES	\$248.51		\$248.51	
RETURN OVER CASH OPERATING EXPENSES		\$211.49		\$211.49
CASH OVERHEAD EXPENSES				
Taxes, Housing and Insurance, Farm Machinery	6.99		6.99	
General and Office Overhead (5.0% of Total Operating Exp.)	12.43		12.43	
General Farm Maintenance (3.0% of Total Operating Exp.)	7.46		7.46	
Total Cash Overhead Expenses	26.87		26.87	
Total Cash Operating and Overhead Cost	275.38		275.38	
RETURNS OVER CASH OPER. AND OVER. EXPENSES		\$184.62		\$184.62
CAPITAL ALLOCATIONS (100% Equity)				
Capital Replacement, Machinery and Vehicles			45.49	
Interest on Equity, Machinery and Vehicles			7.60	
Total Capital Allocations			53.09	
RETURNS TO LAND, CAPITAL, MANAGEMENT AND RISK ----->		\$184.62		
RETURNS TO LAND, MANAGEMENT AND RISK ----->				\$131.53
Land Cost / Ownership (100% Equity)				
Property Taxes (\$1,314. X 16.0% X 0.132)	13.90		13.90	
Opportunity Interest on Land (100% X 6.0 X \$1,314.)			39.42	
Water Assessment	12.50		12.50	
Total Land Costs	26.40		65.82	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$158.23		
RETURNS TO MANAGEMENT AND RISK ----->				\$65.71
Management Services (8% of Total Operation Expenses)			19.88	
TOTAL OWNERSHIP COST	53.27		165.66	
TOTAL COST	\$301.77		\$414.17	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$158.23		
RETURNS TO RISK (PROFITS) ----->				\$45.83
BREAK-EVEN PRICE TO COVER OPERATING COST (PER Lb)		\$49.70		\$49.70
BREAK-EVEN PRICE TO COVER OWNERSHIP COST		\$10.65		\$33.13
BREAK-EVEN PRICE TO COVER TOTAL COST		\$60.35		\$82.83

Table 11C. Variable Operating Costs; Sudan Hay (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma Irrigation District, TILLAGE: Double Cropped
 CROP: Sudan Hay ACRES: 1.0 IRRIGATION SYSTEM: Flood Basin SOIL: Sandy-Loam
 AREA: Yuma Valley South YIELD: 5.0 Tn / Acre PREVIOUS CROP: Wheat, Durum DATE: 1/25/99

No.	First Month	Operation	---- Hours * ----		---- Operating Costs (\$/ACRE *) Per Operation ----					Tot. Cash Expenses	Class	
			Machine	Labor	Fuel/Rps.	Labor	Cust/Serv.	Materials	Total			Times
1	May	Disk	0.225	0.250	3.30	1.95			5.25	2.0	10.49	L
2	May	Disk Ends	0.011	0.013	0.11	0.10			0.22	1.0	0.22	G
3	May	Make Borders	0.113	0.125	0.59	0.97			1.56	1.0	1.56	G
4	Jun	Apply Fert/Ground	0.036	0.040	0.20	0.31		26.24	26.75	1.0	26.75	G
5	Jun	Plant	0.240	0.267	2.64	2.08		15.90	20.63	1.0	20.63	L
6	Jun	Irrigate		0.250		1.62			1.62	5.0	8.12	G
7	Jul	Irrigate/Run Fertilizer		0.250		1.62		20.28	21.91	3.0	65.72	G
8	Jul	Swathing	0.180	0.200	2.67	1.30			3.97	4.0	15.89	H
9	Jul	Crimping	0.180	0.200	1.57	1.56			3.13	4.0	12.50	H
10	Jul	Baling	0.129	0.143	3.61	1.12		3.27	8.00	4.0	31.99	H
11	Jul	Roadsiding	0.064	0.071	5.60	0.46			6.07	4.0	24.26	H
12	Oct	Disk Residue	0.225	0.250	2.33	1.95			4.28	1.0	4.28	L
		Pickup Use30 Mi/Acre	1.000		7.56						7.56	
		Operating Interest at 10.0						18.53			18.53	
TOTAL CASH OPERATING EXPENSES (includes all times over):											248.51	T

*NOTES: Machine and labor hours and operating cost are for one time over the designated acreage. The "Tot. Cash Expense" column and the "TOTAL CASH OPERATING EXPENSES" row include all operations, all times over. Classes are defined below.
 A water assessment charge of \$12.50 per Acre is included as an ownership cost in Table B.

OPERATING COST SUMMARY BY CLASS		SENSITIVITY OF THE NET REVENUES OVER TOTAL CASH EXPENSES (\$/ACRE)						
		Prices	- 25%	- 10%	Budgeted	+ 10%	+ 25%	Break-even Price
Land Preparation (L)	35.40	Yields						
Growing (G)	102.37		\$69.00	\$82.80	\$92.00	\$101.20	\$115.00	
Harvest (H)	84.65							
Post Harvest (P)	0.00	- 25%	40.42	92.17	126.67	161.17	212.92	58.22
Marketing (M)	0.00	- 10%	79.47	141.57	182.97	224.37	286.47	51.34
Operating Overhead (O)	26.09	Budgeted	105.51	174.51	220.51	266.51	335.51	47.90
	=====	+ 10%	131.54	207.44	258.04	308.64	384.54	45.08
Total (T)	\$248.51	+ 25%	170.60	256.85	314.35	371.85	458.10	41.70
		Break-even Yield	2.97	2.35	2.06	1.84	1.58	

Table 11D. Resource and Cash Flow Requirements; Sudan Hay (Double Crop), 1998

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Month *	Number Irrigations	Water Applied (inches)	Total Labor (Hrs)	Operating Costs (\$/ACRE *)						
				Purchased Water	Fuel, Oil and Repairs	Labor	Chemicals	Other Purchases	Services	Total
MAY C			0.64		7.29	4.98				12.27
JUN C	2.0	12.0	0.81		2.85	5.64	26.24	15.90		50.62
JUL C	2.0	12.0	1.11		13.45	7.69	20.28	3.27		44.69
AUG C	2.0	12.0	1.11		13.45	7.69	20.28	3.27		44.69
SEP C	2.0	12.0	1.11		13.45	7.69	20.28	3.27		44.69
OCT C			0.86		15.79	6.39		3.27		25.44
Pickup Use30 Mi/Acre					7.56					7.56
Operating Interest at 10.0									18.53	18.53
Water Assessment				**						
Total	8.0	48.0	5.65		73.84	40.06	87.08	28.99	18.53	248.51
%					29.71	16.12	35.04	11.67	7.46	100.00

TOTAL RESOURCE REQUIREMENTS (per Acre)

Total N 228.9
 Total P 72.0
 Total K 0.0
 Total Labor 5.7
 Total Water 48.0

TOTAL ENERGY REQUIREMENTS (per Acre)

Diesel Fuel 16.4 Gal
 Unleaded Gas 3.0 Gal
 All Direct Energy 2.7 M BTU

EQUIPMENT REQUIREMENTS (per Acre)

Bale Wagon, SP PRC	0.26 Hr	Baler, 3 wire w/motor	0.52 Hr	Border Disk, 6' Disk	0.11 Hr
Fertilizer Broadcaster,	0.04 Hr	Grain Drill, 12'	0.24 Hr	Hay Crimper	0.72 Hr
Offset Disk, 13.5'	0.24 Hr	Offset Disk, 16.5'	0.45 Hr	Pickup Truck, 1/2 Ton	1.00 Hr
Tractor, 70 PTO HP,	0.67 Hr	Tractor, 100 PTO HP,	1.20 Hr	Tractor, 150 PTO HP,	0.45 Hr
Windrower, 14.0', HS, SC	0.72 Hr				

MATERIALS REQUIREMENT (per Acre)

11-48-00, Dry	150.00 Lb	32-00-00, URAN 32, Lqd	60.00 Ga	Baling Twine (6500')	1.88 TF
Sudan Grass Sd	30.00 Lb	Water, District	48.00 Al		

LABOR REQUIREMENT (per Acre)

Harvest	1.08 Hr	Irrigators	2.00 Hr	Tractor	2.57 Hr
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*NOTE: P = Previous Year C = Current Year N = Next Year

** A water assessment charge of \$12.50 per Acre is included as an ownership cost in Table B.

Table 11E. Schedule of Operations; Sudan Hay (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma Irrigation District TILLAGE: Double Cropped
 CROP: Sudan Hay ACRES: 1.0 IRRIGATION SYSTEM: Flood Basin SOIL: Sandy-Loam
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First No.	Month	Times	Operation	Equipment/ Custom Oper		Job Rate Acres/Hr	Material Use and Cost			Service Cost \$ / Unit	Labor Type
				HP	Self-Prop./ Implement		Name	Appl. Rate	\$ / Unit		
1	May	2.0	Disk	150	Offset Disk, 16.5'	4.00					Tractor
2	May	1.0	Disk Ends	100	Offset Disk, 13.5'	80.00					Tractor
3	May	1.0	Make Borders	70	Border Disk, 6' Disk	8.00					Tractor
4	Jun	1.0	Apply Fert/Ground	70	Fertilizer Broadcaster,	25.00	11-48-00, Dry	150.00 Lb	330.00 Tn		Tractor
5	Jun	1.0	Plant	100	Grain Drill, 12'	3.75	Sudan Grass Sd	30.00 Lb	50.00 CW		Tractor
6	Jun	5.0	Irrigate	4.00	Water, District	4.00	Water, District	6.00 AI	0.00 AF		Irrigators
7	Jul	3.0	Irrigate/Run Fertilizer	4.00	Water, District	4.00	Water, District	6.00 AI	0.00 AF		Irrigators
					32-00-00, URAN 32,			20.00 Ga	173.00 Tn		
8	Jul	4.0	Swathing		Windrower, 14.0', HS, SC	5.00					Harvest
9	Jul	4.0	Crimping	100	Hay Crimper	5.00					Tractor
10	Jul	4.0	Baling	70	Baler, 3 wire w/motor	7.00	Baling Twine (6500')	0.47 TF	6.57 TF		Tractor
11	Jul	4.0	Roadsiding		Bale Wagon, SP PRC	14.00					Harvest
12	Oct	1.0	Disk Residue	100	Offset Disk, 13.5'	4.00					Tractor
			Pickup use 30 Mi/Ac		Pickup Truck, 1/2 Ton	1.00					

*NOTES: Machine times, labor times, and material rates are for one time over the designated acreage.

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