

Table 7A. Income and Cash Operating Summary; Grain Sorghum (Dbl. Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
 CROP: Sorghum(Milo), Grain ACRES: 1.0 IRRIGATION SYSTEM: Flood Furrow SOIL: Sandy-Loam
 AREA: Yuma Valley North YIELD: 3,200.0 Lb / Acre PREVIOUS CROP: Wheat, Winter DATE: 1/25/99

Item	Unit	Quantity	Price/ Unit	Budgeted /Acre	Total /Acre	Your Farm Budget
INCOME Grain	Pound	3,200.00	\$0.11	\$352.00	\$352.00	_____
CASH LAND PREPARATION AND GROWING EXPENSES (including sales tax)						
Paid Labor (including benefits)					30.42	_____
Tractor/Self Propelled				14.82		_____
Irrigation				15.60		_____
Chemicals and Custom Applications					115.60	_____
Fertilizer				90.79		_____
Insecticide				13.65		_____
Herbicide				11.16		_____
Farm Machinery and Vehicles					13.32	_____
Diesel Fuel				5.27		_____
Repairs and Maintenance				8.05		_____
Irrigation Water (excluding labor)					0.00	_____
Water Assessment (See Note Below) **						_____
Other Purchased Inputs & Seed/Transplants				10.07	10.07	_____
					-----	_____
					169.40	_____
TOTAL CASH LAND PREPARATION AND GROWING EXPENSES						
CASH HARVEST AND POST HARVEST EXPENSES						
Paid Labor (including benefits)					3.47	_____
Tractor/Self Propelled				1.30		_____
Other/Contract				2.16		_____
Farm Machinery and Vehicles					7.57	_____
Diesel Fuel				1.73		_____
Repairs and Maintenance				5.84		_____
Custom Harvest/Post Harvest					11.75	_____
					-----	_____
					22.79	_____
TOTAL HARVEST AND POST HARVEST EXPENSE						
OPERATING OVERHEAD PICKUP USE					7.56	_____
OPERATING INTEREST AT 10.0%					9.15	_____
					-----	_____
					\$208.90	_____
TOTAL CASH OPERATING EXPENSES						
					-----	_____
RETURNS OVER CASH OPERATING EXPENSES						
					\$143.10	_____

Notes: The above figures do not include ownership costs, see table B for detailed cost allocation.
 ** A water assessment charge of \$31.00 per Acre is included as an ownership cost in Table B.

Table 7B. Allocations of Ownership Costs; Grain Sorghum (Dbl. Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
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 AREA: Yuma Valley North YIELD: 3,200.0 Lb / Acre PREVIOUS CROP: Wheat, Winter DATE: 1/25/99

Item	-- CASH COST BASIS (\$/ACRE) --		-- TOTAL COST BASIS (\$/ACRE) --	
	Income and Costs	Net Returns	Income and Costs	Net Returns
TOTAL INCOME at \$0.11 / Lb	\$352.00		\$352.00	
TOTAL OPERATING EXPENSES	\$208.90		\$208.90	
RETURN OVER CASH OPERATING EXPENSES		\$143.10		\$143.10
CASH OVERHEAD EXPENSES				
Taxes, Housing and Insurance, Farm Machinery	3.13		3.13	
General and Office Overhead (5.0% of Total Operating Exp.)	10.44		10.44	
General Farm Maintenance (3.0% of Total Operating Exp.)	6.27		6.27	
Total Cash Overhead Expenses	19.84		19.84	
Total Cash Operating and Overhead Cost	228.74		228.74	
RETURNS OVER CASH OPER. AND OVER. EXPENSES		\$123.26		\$123.26
CAPITAL ALLOCATIONS (100% Equity)				
Capital Replacement, Machinery and Vehicles			20.04	
Interest on Equity, Machinery and Vehicles			9.19	
Total Capital Allocations			29.24	
RETURNS TO LAND, CAPITAL, MANAGEMENT AND RISK ----->		\$123.26		
RETURNS TO LAND, MANAGEMENT AND RISK ----->				\$94.02
Land Cost / Ownership (100% Equity)				
Property Taxes (\$1,314. X 16.0% X 0.132)	13.90		13.90	
Opportunity Interest on Land (100% X 6.0 X \$1,314.)			39.42	
Water Assessment	31.00		31.00	
Total Land Costs	44.90		84.32	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$78.36		
RETURNS TO MANAGEMENT AND RISK ----->				\$9.71
Management Services (8% of Total Operation Expenses)			16.71	
TOTAL OWNERSHIP COST	64.74		150.11	
TOTAL COST	\$273.64		\$359.01	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$78.36		
RETURNS TO RISK (PROFITS) ----->				(\$7.01)
BREAK-EVEN PRICE TO COVER OPERATING COST (PER Lb)		\$0.07		\$0.07
BREAK-EVEN PRICE TO COVER OWNERSHIP COST		\$0.02		\$0.05
BREAK-EVEN PRICE TO COVER TOTAL COST		\$0.09		\$0.11

Table 7C. Variable Operating Costs; Grain Sorghum (Dbl. Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
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 AREA: Yuma Valley North YIELD: 3,200.0 Lb / Acre PREVIOUS CROP: Wheat, Winter DATE: 1/25/99

No.	First Month	Operation	--- Hours * ---		--- Operating Costs (\$/ACRE *) Per Operation ---					Tot. Cash Expenses	Class	
			Machine	Labor	Fuel/Rps.	Labor	Cust/Serv.	Materials	Total			Times
1	Jun	Disk	0.300	0.333	2.95	2.60			5.55	1.0	5.55	L
2	Jun	Make Borders	0.113	0.125	0.59	0.97			1.56	1.0	1.56	G
3	Jun	Apply Fert/Ground	0.075	0.083	0.42	0.65		45.16	46.23	1.0	46.23	G
4	Jun	Irrigate/Run Fertilizer		0.400		2.60		15.21	17.81	3.0	53.43	G
5	Jun	Knock Borders	0.090	0.100	0.49	0.78			1.26	2.0	2.53	G
6	Jul	Disk	0.150	0.167	1.05	1.30			2.35	1.0	2.35	L
7	Jul	Plant	0.150	0.167	1.82	1.30		10.07	13.19	1.0	13.19	L
8	Aug	Make Borders	0.113	0.125	0.59	0.97			1.56	1.0	1.56	G
9	Jul	Apply Herbicide/Air						4.30	6.86	1.0	11.16	G
10	Jul	Apply Insecticide/Air						4.23	9.42	1.0	13.65	G
11	Aug	Rerun Borders	0.090	0.100	0.47	0.78			1.25	1.0	1.25	G
12	Aug	Cultivate	0.150	0.167	1.03	1.30			2.34	1.0	2.34	G
13	Aug	Irrigate		0.400		2.60			2.60	3.0	7.80	G
14	Nov	Combine Harvest	0.300	0.333	6.14	2.16			8.30	1.0	8.30	H
15	Nov	Haul, Custom 47 CW						11.75	11.75	1.0	11.75	H
16	Nov	Knock Borders 47 CW	0.090	0.100	0.49	0.78			1.26	1.0	1.26	G
17	Nov	Cut Stalks 47 CW	0.150	0.167	1.43	1.30			2.73	1.0	2.73	P
18	Nov	Disk Residue 47 CW	0.300	0.333	2.95	2.60			5.55	1.0	5.55	L
		Pickup Use30 Mi/Acre	1.000		7.56				7.56		7.56	
		Operating Interest at 10.0						9.15			9.15	
TOTAL CASH OPERATING EXPENSES (includes all times over):											208.90	T

*NOTES: Machine and labor hours and operating cost are for one time over the designated acreage. The "Tot. Cash Expense" column and the "TOTAL CASH OPERATING EXPENSES" row include all operations, all times over. Classes are defined below. A water assessment charge of \$31.00 per Acre is included as an ownership cost in Table B.

OPERATING COST SUMMARY BY CLASS

Land Preparation (L)	26.64
Growing (G)	142.76
Harvest (H)	20.05
Post Harvest (P)	2.73
Marketing (M)	0.00
Operating Overhead (O)	16.71
Total (T)	208.90

SENSITIVITY OF THE NET REVENUES OVER TOTAL CASH EXPENSES (\$/ACRE)

Prices	- 25%	- 10%	Budgeted	+ 10%	+ 25%		
Yields	\$0.08	\$0.10	\$0.11	\$0.12	\$0.14	Break-even Price	
- 25%	2,400.0	-2.38	37.22	63.62	90.02	129.62	0.08
- 10%	2,880.0	33.80	81.32	113.00	144.68	192.20	0.07
Budgeted	3,200.0	57.92	110.72	145.92	181.12	233.92	0.06
+ 10%	3,520.0	82.05	140.13	178.85	217.57	275.65	0.06
+ 25%	4,000.0	118.23	184.23	228.23	272.23	338.23	0.05
Break-even Yield	2,431.55	1,994.89	1,781.59	1,609.50	1,405.81		

Table 7D. Resource and Cash Flow Requirements; Grain Sorghum (Dbl. Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
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 AREA: Yuma Valley North YIELD: 3,200.0 Lb / Acre PREVIOUS CROP: Wheat, Winter DATE: 1/25/99

Month *	Number Irrigations	Water Applied (inches)	Total Labor (Hrs)	Operating Costs (\$/ACRE *)						
				Purchased Water	Fuel, Oil and Repairs	Labor	Chemicals	Other Purchases	Services	Total
JUN C	1.0	6.0	1.04		4.44	7.60	60.37			72.41
JUL C	2.0	12.0	1.36		3.94	9.56	46.70	10.07	8.53	78.80
AUG C	1.0	6.0	0.67		1.50	4.68				6.18
SEP C	2.0	12.0	0.80			5.20				5.20
NOV C			0.47		5.50	3.42			8.62	11.67
DEC C			0.47		5.50	3.42			3.13	12.05
Pickup Use30 Mi/Acre					7.56					7.56
Operating Interest at 10.0 Water Assessment				**					9.15	9.15
Total	6.0	36.0	4.80		28.45	33.88	107.07	10.07	29.43	208.90
%					13.62	16.22	51.25	4.82	14.09	100.00

TOTAL RESOURCE REQUIREMENTS (per Acre)

Total N 192.3
 Total P 156.0
 Total K 0.0
 Total Labor 4.8
 Total Water 36.0

TOTAL ENERGY REQUIREMENTS (per Acre)

Diesel Fuel 9.0 Gal
 Unleaded Gas 3.0 Gal
 All Direct Energy 1.6 M BTU

EQUIPMENT REQUIREMENTS (per Acre)

Blade Scraper, 10'	0.27 Hr	Border Disk, 6' Disk	0.32 Hr	Combine, Sm. Gr., PL20,	0.30 Hr
Fertilizer Broadcaster,	0.08 Hr	Flail Stalk Cutter, 4 Row	0.15 Hr	Offset Disk, 12'	0.60 Hr
Pickup Truck, 1/2 Ton	1.00 Hr	Planter, Drill Type, 6 Row	0.15 Hr	Rolling Cultivator, 6 Rw	0.15 Hr
Tandem Disk, 12'	0.15 Hr	Tractor, 70 PTO HP,	1.11 Hr	Tractor, 100 PTO HP,	0.75 Hr

MATERIALS REQUIREMENT (per Acre)

11-52-00, Dry	300.00 Lb	32-00-00, URAN 32, Lqd	45.00 Ga	Dicamba	0.50 Pt
Disulfoton	1.00 Pt	Grain Sorghum Sd	10.00 Lb	Water, District	36.00 AI

LABOR REQUIREMENT (per Acre)

Harvest	0.33 Hr	Irrigators	2.40 Hr	Tractor	2.07 Hr
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*NOTE: P = Previous Year C = Current Year N = Next Year

** A water assessment charge of \$31.00 per Acre is included as an ownership cost in Table B.

Table 7E. Schedule of Operations; Grain Sorghum (Dbl. Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
 CROP: Sorghum(Milo), Grain ACRES: 1.0 IRRIGATION SYSTEM: Flood Furrow SOIL: Sandy-Loam
 AREA: Yuma Valley North YIELD: 3,200.0 Lb / Acre PREVIOUS CROP: Wheat, Winter DATE: 1/25/99

First No.	Month	Times	Operation	Equipment/ Custom Oper		Job Rate Acres/Hr	Material Use and Cost				Service Cost \$ / Unit	Labor Type
				HP	Self-Prop./ Implement		Name	Appl. Rate	\$ / Unit			
1	Jun	1.0	Disk	100	Offset Disk, 12'	3.00						Tractor
2	Jun	1.0	Make Borders	70	Border Disk, 6' Disk	8.00						Tractor
3	Jun	1.0	Apply Fert/Ground	70	Fertilizer Broadcaster,	12.00	11-52-00, Dry	300.00	Lb	284.00	Tn	Tractor
4	Jun	3.0	Irrigate/Run Fertilizer			2.50	Water, District	6.00	Al	0.00	AF	Irrigators
							32-00-00, URAN 32,	15.00	Ga	173.00	Tn	
5	Jun	2.0	Knock Borders	70	Blade Scraper, 10'	10.00						Tractor
6	Jul	1.0	Disk	70	Tandem Disk, 12'	6.00						Tractor
7	Jul	1.0	Plant	70	Planter, Drill Type, 6 Row	6.00	Grain Sorghum Sd	10.00	Lb	95.00	CW	Tractor
8	Aug	1.0	Make Borders	70	Border Disk, 6' Disk	8.00						Tractor
9	Jul	1.0	Apply Herbicide/Air	CST	Air Spray, 5 Ga w/ Herb.		Dicamba	0.50	Pt	103.50	Ga	4.30 Ac
10	Jul	1.0	Apply Insecticide/Air	CST	Air Spray, 3 Gal Mix		Disulfoton	1.00	Pt	71.08	Ga	4.23 Ac
11	Aug	1.0	Rerun Borders	70	Border Disk, 6' Disk	10.00						Tractor
12	Aug	1.0	Cultivate	70	Rolling Cultivator, 6 Rw	6.00						Tractor
13	Aug	3.0	Irrigate			2.50	Water, District	6.00	Al	0.00	AF	Irrigators
14	Nov	1.0	Combine Harvest		Combine, Sm. Gr., PL20, 155	3.00						Harvest
15	Nov	1.0	Haul, Custom	CST	Haul Grain						0.25	C
16	Nov	1.0	Knock Borders	70	Blade Scraper, 10'	10.00						Tractor
17	Nov	1.0	Cut Stalks	100	Flail Stalk Cutter, 4 Row	6.00						Tractor
18	Nov	1.0	Disk Residue	100	Offset Disk, 12'	3.00						Tractor
			Pickup use 30 Mi/Ac		Pickup Truck, 1/2 Ton	1.00						

*NOTES: Machine times, labor times, and material rates are for one time over the designated acreage.

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