

Table 6A. Income and Cash Operating Summary; Barley (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
 CROP: Barley ACRES: 1.0 IRRIGATION SYSTEM: Flood Furrow SOIL: Sandy-Loam
 AREA: Yuma Valley North YIELD: 5,000.0 Lb / Acre PREVIOUS CROP: Cotton, Upland DATE: 1/25/99

Item	Unit	Quantity	Price/ Unit	Budgeted /Acre	Total /Acre	Your Farm Budget	
INCOME	Grain	Pound	5,000.00	\$0.06	\$315.00	\$315.00	_____
CASH LAND PREPARATION AND GROWING EXPENSES (including sales tax)							
Paid Labor (including benefits)					25.23	_____	
Tractor/Self Propelled				11.37		_____	
Irrigation				13.86		_____	
Chemicals and Custom Applications					101.81	_____	
Fertilizer				77.06		_____	
Herbicide				24.75		_____	
Farm Machinery and Vehicles					11.10	_____	
Diesel Fuel				4.41		_____	
Repairs and Maintenance				6.69		_____	
Irrigation Water (excluding labor)					0.00	_____	
Water Assessment (See Note Below) **						_____	
Other Purchased Inputs & Seed/Transplants				25.44	25.44	_____	
TOTAL CASH LAND PREPARATION AND GROWING EXPENSES					163.58	_____	
CASH HARVEST AND POST HARVEST EXPENSES							
Custom Harvest/Post Harvest					66.30	_____	
TOTAL HARVEST AND POST HARVEST EXPENSE					66.30	_____	
OPERATING OVERHEAD	PICKUP USE				7.56	_____	
OPERATING INTEREST AT 10.0%					5.61	_____	
TOTAL CASH OPERATING EXPENSES					\$243.05	=====	
RETURNS OVER CASH OPERATING EXPENSES					\$71.95	_____	

Notes: The above figures do not include ownership costs, see table B for detailed cost allocation.

** A water assessment charge of \$31.00 per Acre is included as an ownership cost in Table B.

Table 6B. Allocations of Ownership Costs; Barley (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
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 AREA: Yuma Valley North YIELD: 5,000.0 Lb / Acre PREVIOUS CROP: Cotton, Upland DATE: 1/25/99

Item	-- CASH COST BASIS (\$/ACRE) --		-- TOTAL COST BASIS (\$/ACRE) --	
	Income and Costs	Net Returns	Income and Costs	Net Returns
TOTAL INCOME at \$0.06 / Lb	\$315.00		\$315.00	
TOTAL OPERATING EXPENSES	\$243.05		\$243.05	
RETURN OVER CASH OPERATING EXPENSES		\$71.95		\$71.95
CASH OVERHEAD EXPENSES				
Taxes, Housing and Insurance, Farm Machinery	1.36		1.36	
General and Office Overhead (5.0% of Total Operating Exp.)	12.15		12.15	
General Farm Maintenance (3.0% of Total Operating Exp.)	7.29		7.29	
Total Cash Overhead Expenses	20.81		20.81	
Total Cash Operating and Overhead Cost	263.86		263.86	
RETURNS OVER CASH OPER. AND OVER. EXPENSES		\$51.14		\$51.14
CAPITAL ALLOCATIONS (100% Equity)				
Capital Replacement, Machinery and Vehicles			7.64	
Interest on Equity, Machinery and Vehicles			4.26	
Total Capital Allocations			11.90	
RETURNS TO LAND, CAPITAL, MANAGEMENT AND RISK ----->		\$51.14		
RETURNS TO LAND, MANAGEMENT AND RISK ----->				\$39.24
Land Cost / Ownership (100% Equity)				
Property Taxes (\$1,314. X 16.0% X 0.132)	13.90		13.90	
Opportunity Interest on Land (100% X 6.0 X \$1,314.)			39.42	
Water Assessment	31.00		31.00	
Total Land Costs	44.90		84.32	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$6.25		
RETURNS TO MANAGEMENT AND RISK ----->				(\$45.08)
Management Services (8% of Total Operation Expenses)			19.44	
TOTAL OWNERSHIP COST	65.70		136.47	
TOTAL COST	\$308.75		\$379.52	
RETURNS TO CAPITAL, MANAGEMENT AND RISK ----->		\$6.25		
RETURNS TO RISK (PROFITS) ----->				(\$64.52)
BREAK-EVEN PRICE TO COVER OPERATING COST (PER Lb)		\$0.05		\$0.05
BREAK-EVEN PRICE TO COVER OWNERSHIP COST		\$0.01		\$0.03
BREAK-EVEN PRICE TO COVER TOTAL COST		\$0.06		\$0.08

Table 6C. Variable Operating Costs; Barley (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
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 AREA: Yuma Valley North YIELD: 5,000.0 Lb / Acre PREVIOUS CROP: Cotton, Upland DATE: 1/25/99

No.	First Month	Operation	---- Hours * ----		---- Operating Costs (\$/ACRE *) Per Operation ----					Tot. Cash Expenses	Class	
			Machine	Labor	Fuel/Rps.	Labor	Cust/Serv.	Materials	Total			Times
1	Dec	Disk	0.300	0.333	2.95	2.60			5.55	1.0	5.55	L
2	Dec	Apply Fert/Ground	0.180	0.200	1.36	1.56		46.64	49.56	1.0	49.56	G
3	Dec	Plant	0.225	0.250	2.04	1.95		25.44	29.43	1.0	29.43	L
4	Dec	Make Borders	0.113	0.125	0.59	0.97			1.56	1.0	1.56	G
5	Dec	Irrigate		0.267		1.74			1.74	2.0	3.47	G
6	Jan	Apply Herbicide/Ground	0.150	0.167	0.93	1.30		21.59	23.82	1.0	23.82	G
7	Feb	Irrigate/Run Fertilizer		0.267		1.74		30.42	32.16	1.0	32.16	G
8	Feb	Apply Herbicide/Ground	0.150	0.167	0.93	1.30		10.52	12.75	0.3	3.83	G
9	Mar	Irrigate		0.333		2.16			2.16	4.0	8.66	G
10	Jun	Combine Harvest					54.30	54.30	54.30	1.0	54.30	H
11	Jun	Haul, Custom 48 CW					12.00	12.00	12.00	1.0	12.00	H
12	Jun	Disk Residue 48 CW	0.300	0.333	2.95	2.60			5.55	1.0	5.55	L
		Pickup Use30 Mi/Acre	1.000		7.56						7.56	
		Operating Interest at 10.0					5.61				5.61	
TOTAL CASH OPERATING EXPENSES (includes all times over):											243.05	T

*NOTES: Machine and labor hours and operating cost are for one time over the designated acreage. The "Tot. Cash Expense" column and the "TOTAL CASH OPERATING EXPENSES" row include all operations, all times over. Classes are defined below.
 A water assessment charge of \$31.00 per Acre is included as an ownership cost in Table B.

OPERATING COST SUMMARY BY CLASS		SENSITIVITY OF THE NET REVENUES OVER TOTAL CASH EXPENSES (\$/ACRE)							
		Prices	- 25%	- 10%	Budgeted	+ 10%	+ 25%	Break-even Price	
Land Preparation (L)	40.53	Yields							
Growing (G)	123.06		\$0.05	\$0.06	\$0.06	\$0.07	\$0.08		
Harvest (H)	66.30								
Post Harvest (P)	0.00	- 25%	3,750.0	-49.35	-13.91	9.71	33.34	68.77	0.06
Marketing (M)	0.00	- 10%	4,500.0	-23.86	18.67	47.02	75.37	117.89	0.05
Operating Overhead (O)	13.20	Budgeted	5,000.0	-6.86	40.39	71.89	103.39	150.64	0.05
	=====	+ 10%	5,500.0	10.13	62.11	96.76	131.41	183.38	0.05
Total (T)	\$243.05	+ 25%	6,250.0	35.62	94.69	134.06	173.44	232.50	0.04
		Break-even Yield		5,201.93	4,070.29	3,554.76	3,155.13	2,699.86	

Table 6D. Resource and Cash Flow Requirements; Barley (Double Crop), 1998

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Month *	Number Irrigations	Water Applied (inches)	Total Labor (Hrs)	Operating Costs (\$/ACRE *)						
				Purchased Water	Fuel, Oil and Repairs	Labor	Chemicals	Other Purchases	Services	Total
DEC P	1.0	5.0	0.55		2.00	3.98	23.32	12.72		42.01
JAN C	1.0	5.0	0.72		2.93	5.28	44.91	12.72		65.84
FEB C	1.0	5.0	0.32		0.28	2.13	33.58			35.98
MAR C	2.0	10.0	0.67			4.33				4.33
APR C	2.0	10.0	0.67			4.33				4.33
JUN C			0.33		2.95	2.60			66.30	71.85
DEC C			0.33		2.95	2.60				5.55
Pickup Use30 Mi/Acre					7.56					7.56
Operating Interest at 10.0 Water Assessment				**					5.61	5.61
Total	7.0	35.0	3.59		18.66	25.23	101.81	25.44	71.91	243.05
%					7.68	10.38	41.89	10.47	29.59	100.00

TOTAL RESOURCE REQUIREMENTS (per Acre)

Total N 196.9
 Total P 0.0
 Total K 0.0
 Total Labor 3.6
 Total Water 35.0

TOTAL ENERGY REQUIREMENTS (per Acre)

Diesel Fuel 5.7 Gal
 Unleaded Gas 3.0 Gal
 All Direct Energy 1.2 M BTU

EQUIPMENT REQUIREMENTS (per Acre)

Border Disk, 6' Disk 0.11 Hr Directed Spray Rig, 8 0.20 Hr Fertilizer Broadcaster, 0.18 Hr
 Grain Drill, 12' 0.22 Hr Offset Disk, 12' 0.60 Hr Pickup Truck, 1/2 Ton 1.00 Hr
 Tractor, 70 PTO HP, 0.53 Hr Tractor, 100 PTO HP, 0.78 Hr

MATERIALS REQUIREMENT (per Acre)

32-00-00, URAN 32, Lqd 30.00 Ga 33-00-00, Amm. Nitrate, 275.00 Lb Barley Sd, Cert 100.00 Lb
 Bromoxynil 0.45 Pt Diclofop Methyl 2.67 Pt Water, District 35.00 Al

LABOR REQUIREMENT (per Acre)

Irrigators 2.13 Hr Tractor 1.46 Hr

*NOTE: P = Previous Year C = Current Year N = Next Year

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Table 6E. Schedule of Operations; Barley (Double Crop), 1998

COUNTY: Yuma FARM: Yuma County 98 WATER SOURCE: Yuma County Water TILLAGE: Double Cropped
 CROP: Barley ACRES: 1.0 IRRIGATION SYSTEM: Flood Furrow SOIL: Sandy-Loam
 AREA: Yuma Valley North YIELD: 5,000.0 Lb / Acre PREVIOUS CROP: Cotton, Upland DATE: 1/25/99

First No.	Month	Times	Operation	Equipment/ Custom Oper HP Self-Prop./ Implement	Job Rate Acres/Hr	Material Use and Cost Name	Appl. Rate \$ / Unit	Service Cost \$ / Unit	Labor Type
1	Dec	1.0	Disk	100 Offset Disk, 12'	3.00				Tractor
2	Dec	1.0	Apply Fert/Ground	100 Fertilizer Broadcaster,	5.00	33-00-00, Amm. Nitrate,	275.00 Lb	320.00 Tn	Tractor
3	Dec	1.0	Plant	70 Grain Drill, 12'	4.00	Barley Sd, Cert	100.00 Lb	24.00 CW	Tractor
4	Dec	1.0	Make Borders	70 Border Disk, 6' Disk	8.00				Tractor
5	Dec	2.0	Irrigate		3.75	Water, District	5.00 Al	0.00 AF	Irrigators
6	Jan	1.0	Apply Herbicide/Ground	70 Directed Spray Rig, 8 Row	6.00	Diclofop Methyl	2.67 Pt	61.03 Ga	Tractor
7	Feb	1.0	Irrigate/Run Fertilizer		3.75	Water, District	5.00 Al	0.00 AF	Irrigators
				32-00-00, URAN 32,					
8	Feb	0.3	Apply Herbicide/Ground	70 Directed Spray Rig, 8 Row	6.00	Bromoxynil	1.50 Pt	52.93 Ga	Tractor
9	Mar	4.0	Irrigate		3.00	Water, District	5.00 Al	0.00 AF	Irrigators
10	Jun	1.0	Combine Harvest	CST Combine Barley					37.50 Ac
11	Jun	1.0	Haul, Custom	CST Haul Grain					0.25 C
12	Jun	1.0	Disk Residue	100 Offset Disk, 12'	3.00				Tractor
			Pickup use 30 Mi/Ac	Pickup Truck, 1/2 Ton	1.00				

*NOTES: Machine times, labor times, and material rates are for one time over the designated acreage.

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 Department of Ag and Resource Economics
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