

| County: | La Paz County | | | | | | Yuma County | | | | | | | | |
|--|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|--------------------|--------------------|--------------------|---------------------|-------------------|--------------------|--------------------|--------------------|--------------------|
| | Fall Lettuce | Spring Cantaloupe | Spring Honeydews | Fall Cantaloupe | Fall Honeydews | Dry Onions | Fall Lettuce | Spring Lettuce | Cauliflower | Fall Broccoli | Watermelons | Spring Cantaloupe | Leaf Lettuce | Romaine Lettuce | Spring Honeydews |
| Yield | Flood Furrow 427.0 | Flood Furrow 381.0 | Flood Furrow 593.0 | Flood Furrow 167.0 | Flood Furrow 521.0 | Flood Furrow 18.0 | Flood Furrow 685.0 | Flood Furrow 685.0 | Flood Furrow 737.0 | Flood Furrow 482.0 | Flood Furrow 21.2 | Flood Furrow 738.0 | Flood Furrow 669.0 | Flood Furrow 568.0 | Flood Furrow 414.0 |
| Price | \$5.32 | \$12.90 | \$5.81 | \$18.77 | \$6.72 | \$90.00 | \$6.48 | \$6.48 | \$6.78 | \$6.67 | \$156.92 | \$6.88 | \$17.29 | \$9.87 | \$7.75 |
| Gross Income | \$2,271.64 | \$4,914.90 | \$3,445.33 | \$3,134.59 | \$3,501.12 | \$1,620.00 | \$4,438.80 | \$4,438.80 | \$4,996.86 | \$3,214.94 | \$3,326.70 | \$5,077.44 | \$11,567.01 | \$5,606.16 | \$3,208.50 |
| Preharvest Operating Costs | | | | | | | | | | | | | | | |
| Labor Costs | | | | | | | | | | | | | | | |
| Machine Operation | \$34.99 | \$41.51 | \$51.17 | \$46.57 | \$47.63 | \$41.53 | \$32.20 | \$31.79 | \$41.90 | \$35.02 | \$73.40 | \$46.70 | \$68.44 | \$71.56 | \$46.70 |
| Irrigation | \$32.36 | \$42.45 | \$35.83 | \$37.73 | \$37.73 | \$42.43 | \$29.74 | \$24.26 | \$29.50 | \$25.45 | \$20.05 | \$32.93 | \$97.09 | \$97.09 | \$32.93 |
| Other Labor | \$25.21 | | | \$2.83 | \$2.83 | \$7.07 | \$23.19 | \$24.64 | \$27.66 | \$44.84 | \$21.74 | | | | |
| Total Labor Costs | \$92.56 | \$83.96 | \$87.00 | \$87.13 | \$88.19 | \$91.03 | \$85.13 | \$80.69 | \$99.06 | \$105.31 | \$115.19 | \$79.63 | \$165.53 | \$168.65 | \$79.63 |
| Chemical Costs (including custom application) | | | | | | | | | | | | | | | |
| Fertilizer | \$183.85 | \$180.13 | \$180.13 | \$105.36 | \$105.36 | \$114.18 | \$183.85 | \$152.59 | \$157.33 | \$147.53 | \$145.81 | \$180.13 | \$103.73 | \$103.73 | \$180.13 |
| Insecticide | \$289.33 | \$41.97 | \$123.79 | \$146.12 | \$146.12 | \$270.42 | \$289.33 | \$166.15 | \$413.78 | \$919.67 | \$208.69 | \$99.41 | \$394.05 | \$217.41 | \$103.30 |
| Herbicide | \$68.77 | | \$50.51 | \$50.51 | \$50.51 | \$74.51 | \$68.77 | \$68.77 | \$3.89 | \$3.89 | | \$50.51 | \$54.81 | \$50.51 | \$50.51 |
| Other Chemicals | \$49.90 | \$4.93 | \$4.75 | | | \$76.95 | \$49.90 | \$49.90 | \$10.96 | \$108.43 | | \$9.50 | | | \$4.75 |
| Total Chemical Costs | \$591.85 | \$227.03 | \$359.18 | \$301.99 | \$301.99 | \$536.06 | \$591.85 | \$437.41 | \$585.96 | \$1,179.52 | \$354.50 | \$339.55 | \$552.59 | \$371.65 | \$338.69 |
| Machinery Fuel and Repair Costs | | | | | | | | | | | | | | | |
| Diesel/Gasoline | \$32.60 | \$20.36 | \$22.60 | \$21.00 | \$21.49 | \$18.05 | \$29.58 | \$30.87 | \$28.69 | \$25.72 | \$45.86 | \$21.67 | \$35.14 | \$35.27 | \$20.45 |
| Repairs | \$44.51 | \$33.86 | \$39.43 | \$33.74 | \$34.39 | \$32.77 | \$41.21 | \$42.77 | \$39.26 | \$36.24 | \$66.26 | \$36.41 | \$64.23 | \$66.76 | \$35.23 |
| Total Machinery Costs | \$77.11 | \$54.22 | \$62.03 | \$54.74 | \$55.88 | \$50.82 | \$70.79 | \$73.64 | \$67.95 | \$61.96 | \$112.12 | \$58.08 | \$99.37 | \$102.03 | \$55.68 |
| Pump Fuel and Repair Costs | | | | | | | | | | | | | | | |
| Total Pump Costs | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Surface Water Costs w/o Assessment | \$52.96 | \$69.75 | \$51.67 | \$51.67 | \$51.67 | \$58.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total Water Costs | \$52.96 | \$69.75 | \$51.67 | \$51.67 | \$51.67 | \$58.12 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Other Costs | | | | | | | | | | | | | | | |
| Seed/Services | \$278.46 | \$188.06 | \$285.97 | \$189.04 | \$206.23 | \$3.00 | \$278.46 | \$347.46 | \$364.11 | \$490.13 | \$399.23 | \$263.06 | \$380.28 | \$711.00 | \$285.97 |
| Total Other Costs | \$278.46 | \$188.06 | \$285.97 | \$189.04 | \$206.23 | \$3.00 | \$278.46 | \$347.46 | \$364.11 | \$490.13 | \$399.23 | \$263.06 | \$380.28 | \$711.00 | \$285.97 |
| Total Preharvest Costs | \$1,092.94 | \$623.02 | \$845.85 | \$684.57 | \$703.96 | \$739.03 | \$1,026.23 | \$939.20 | \$1,117.08 | \$1,836.92 | \$981.04 | \$740.32 | \$1,197.77 | \$1,353.33 | \$759.97 |
| Harvest Operating Costs | | | | | | | | | | | | | | | |
| Labor | | | | | | \$0.42 | | | \$1.30 | \$3.51 | \$1.30 | | | | |
| Machinery | | | | | | \$0.57 | | | \$2.35 | \$4.26 | \$2.35 | | | | |
| Custom | \$1,024.80 | \$685.80 | \$1,067.40 | \$300.60 | \$937.80 | | \$1,644.00 | \$1,644.00 | \$2,395.25 | \$1,205.00 | \$228.43 | \$1,328.40 | \$2,007.00 | \$1,704.00 | \$745.20 |
| Other | \$398.31 | \$282.70 | \$848.58 | \$123.91 | \$745.55 | | \$638.97 | \$638.97 | \$617.16 | \$408.74 | \$808.99 | \$547.60 | \$638.23 | \$764.64 | \$592.43 |
| Total Harvest Costs | \$1,423.11 | \$968.50 | \$1,915.98 | \$424.51 | \$1,683.35 | \$0.99 | \$2,282.97 | \$2,282.97 | \$3,016.06 | \$1,621.51 | \$1,041.07 | \$1,876.00 | \$2,645.23 | \$2,468.64 | \$1,337.63 |
| Pickup Use | \$12.81 | \$7.69 | \$7.69 | \$7.69 | \$7.69 | \$15.38 | \$12.60 | \$12.60 | \$29.47 | \$12.60 | \$12.60 | \$7.56 | \$12.60 | \$12.60 | \$7.56 |
| Operating Interest | \$22.24 | \$19.26 | \$13.17 | \$8.66 | \$9.00 | \$25.78 | \$20.71 | \$16.43 | \$28.78 | \$26.58 | \$36.20 | \$27.27 | \$18.41 | \$20.72 | \$12.25 |
| Total Operating Cost | \$2,551.10 | \$1,618.47 | \$2,782.69 | \$1,125.43 | \$2,404.00 | \$781.18 | \$3,342.51 | \$3,251.20 | \$4,191.39 | \$3,497.61 | \$2,070.91 | \$2,651.15 | \$3,874.01 | \$3,855.29 | \$2,117.41 |
| Net Cash Returns | (\$279.46) | \$3,296.43 | \$662.64 | \$2,009.16 | \$1,097.12 | \$838.82 | \$1,096.29 | \$1,187.60 | \$805.47 | (\$282.67) | \$1,255.79 | \$2,426.29 | \$7,693.00 | \$1,750.87 | \$1,091.09 |
| Ownership Costs | | | | | | | | | | | | | | | |
| Cash Overhead | \$212.53 | \$134.55 | \$228.32 | \$95.04 | \$197.45 | \$67.44 | \$275.90 | \$268.82 | \$343.02 | \$287.35 | \$177.58 | \$217.74 | \$319.71 | \$318.67 | \$174.89 |
| Capital Allocations | \$52.07 | \$41.59 | \$46.14 | \$41.09 | \$41.53 | \$42.44 | \$51.88 | \$53.41 | \$46.52 | \$47.54 | \$76.97 | \$44.75 | \$80.23 | \$84.00 | \$43.77 |
| Land Rent | \$167.25 | \$167.25 | \$167.25 | \$167.25 | \$167.25 | \$184.50 | \$466.00 | \$466.00 | \$466.00 | \$466.00 | \$466.00 | \$466.00 | \$466.00 | \$466.00 | \$466.00 |
| Management | \$204.09 | \$129.48 | \$222.61 | \$90.03 | \$192.32 | \$62.49 | \$267.40 | \$260.10 | \$335.31 | \$279.81 | \$165.67 | \$212.09 | \$309.92 | \$308.42 | \$169.39 |
| Total Ownership Cost | \$635.94 | \$472.87 | \$664.32 | \$393.41 | \$598.55 | \$356.87 | \$1,061.18 | \$1,048.33 | \$1,190.85 | \$1,080.70 | \$886.22 | \$940.58 | \$1,175.86 | \$1,177.09 | \$854.05 |
| TOTAL COST | \$3,187.04 | \$2,091.34 | \$3,447.01 | \$1,518.84 | \$3,002.55 | \$1,138.05 | \$4,403.69 | \$4,299.53 | \$5,382.24 | \$4,578.31 | \$2,957.13 | \$3,591.73 | \$5,049.87 | \$5,032.38 | \$2,971.46 |
| Return To Risk | (\$915.40) | \$2,823.56 | (\$1.68) | \$1,615.75 | \$498.57 | \$481.95 | \$35.11 | \$139.27 | (\$385.38) | (\$1,363.37) | \$369.57 | \$1,485.71 | \$6,517.14 | \$573.78 | \$237.04 |
| Resource Use | | | | | | | | | | | | | | | |
| Water (Acre-Inches) | 41.00 | 54.00 | 40.00 | 40.00 | 40.00 | 45.00 | 41.00 | 35.00 | 37.00 | 34.00 | 50.00 | 40.00 | 51.50 | 51.50 | 40.00 |
| Labor Man-hours | 10.30 | 10.90 | 11.11 | 11.23 | 11.36 | 11.95 | 10.30 | 9.51 | 12.43 | 14.16 | 14.16 | 11.06 | 23.71 | 24.11 | 11.06 |
| Diesel (Gallons) | 23.60 | 24.90 | 27.60 | 25.60 | 26.20 | 22.30 | 21.60 | 22.20 | 22.10 | 21.80 | 44.80 | 28.00 | 45.40 | 45.60 | 26.40 |
| Gasoline (Gallons) | 15.10 | 3.00 | 3.00 | 3.00 | 3.00 | 6.00 | 15.10 | 15.70 | 21.50 | 13.20 | 14.40 | 3.00 | 5.00 | 5.00 | 3.00 |
| Electric (KWH) | | | | | | | | | | | | | | | |
| Nitrogen (Pounds) | 263.30 | 149.60 | 149.60 | 158.20 | 158.20 | 252.40 | 263.30 | 276.80 | 245.20 | 253.60 | 147.20 | 149.60 | 209.80 | 209.80 | 149.60 |
| Phosphorous (Pounds) | 202.40 | 206.20 | 206.20 | 126.00 | 126.00 | 212.00 | 202.50 | 144.00 | 208.00 | 228.80 | 183.10 | 206.20 | 207.00 | 207.00 | 206.20 |
| Potassium (pounds) | | 31.10 | 31.10 | 15.00 | 15.00 | | | | | | 15.00 | 31.10 | | | |